

### Delta Dental of California

# Peralta Community College District

Presented by: Ryan Neese





#### Adding the PPO network to the Premier network

- Saves money, as much as 30 to 35 percent
- You may already be visiting a PPO dentist
- Added flexibility with two networks
   Can still visit a Premier dentist
- You can recommend your dentist for participation



## Delta Dental PPO<sup>s™</sup> plus Premier

- Plan design where Delta Dental Premier® dentists are reimbursed based on their Premier contracted fees
- Further limits enrollees' out-of-pocket expenses
- When visiting Premier dentist, enrollees receive out-of-network benefits
- No balance-billing
- or Premier dentists Example: 100% coinsurance = \$0 out-of-pocket when visiting PPO



### How Enrollees can Save Money



No savings with a non-participating dentist

We keep you smiling®

#### Claim Payment Example Delta Dental PPO plus Premier -

Example Dentist's Charge for	Delta Dental PPO <sup>SM</sup> Dentists \$1,000	Delta Dental Premier® Dentists \$1,000	Non-contracted Dentists*
Dentist's Charge for a Bridge	\$1,000	\$1,000	\$1,000
Sample Plan Allowance	\$640	\$800	\$900
Coinsurance Amount	50% of PPO Plan Allowance	50% of Premier Plan Allowance	50% of Plan Allowance
Plan Payment	\$320	\$400	\$500
Balance Billing	NO	NO	YES: \$100
Enrollee Payment	(\$640 x 0.5) = \$320	(\$800 x 0.5) = \$400	(\$900 x 0.5) + \$100 = \$550
Typical Network Utilization	30% – 40%	40% – 50%	10% – 30%
•	Carlo de la constante de la carlo de la carro de la carlo de la ca		Market Statement

<sup>\*</sup>Non-contracted dentists may charge enrollees the difference between their usual fee and the carrier reimbursement (dental payment).

#### We keep you smiling®

